# **Sources of Productivity Growth**

Chang-Tai Hsieh

Chicago Booth

# What is Aggregate TFP?

Weighted Average of Firm Productivity

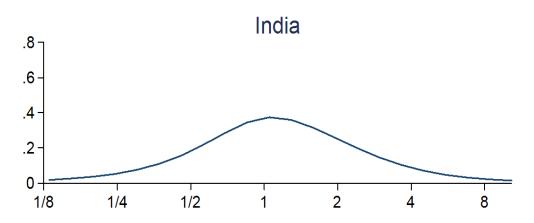
Extent of Resource Misallocation

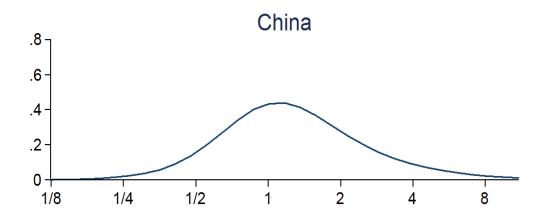
## Measuring Resource Misallocation

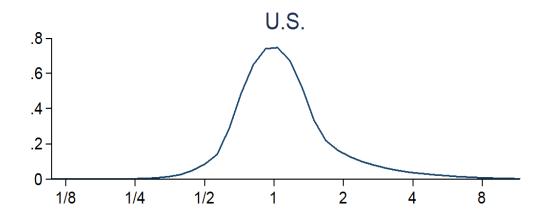
$$MPL \propto \frac{PY}{L}$$
 and  $MPK \propto \frac{PY}{K}$ 

$$MPL^{1-\alpha}MPK^{\alpha} \propto \frac{PY}{L^{1-\alpha}K^{\alpha}}$$

Figure 2: Distribution of TFPR







## Dispersion in Marginal Product of K and L

# 90-10 Gap

US (1987) China (1998) India (1989)

1.97 6.49 8.17

Resource allocation has improved in China

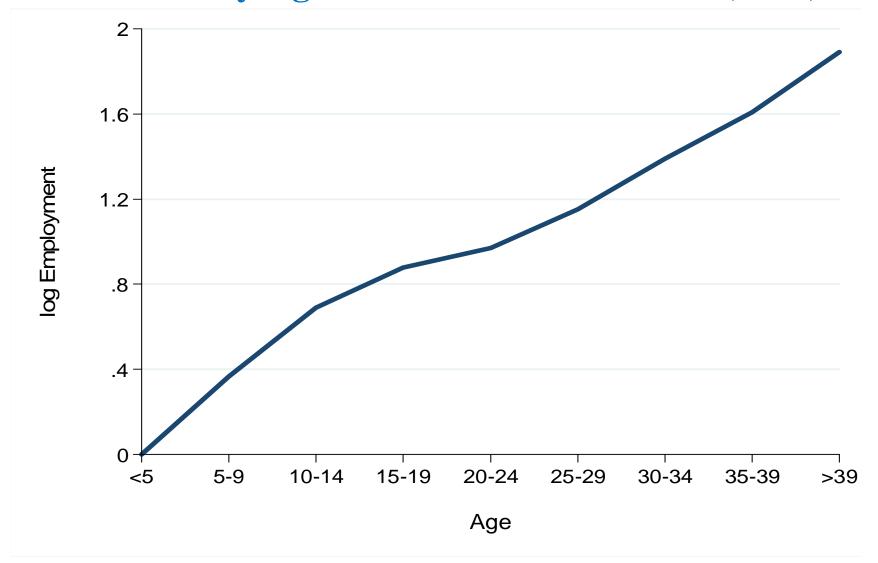
But not in India (at least in the manufacturing factor)

Instead appears to have worsened since late 1980s

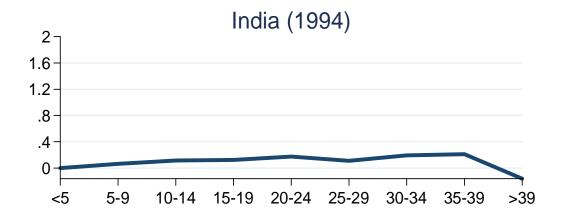
# Why is Average Firm Productivity Low?

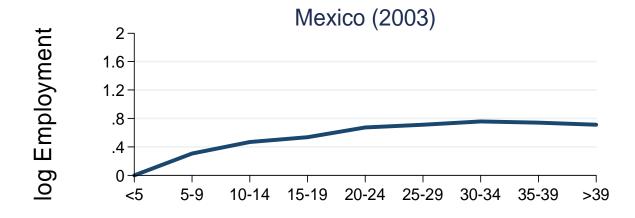
Look at the "Life-Cycle" of a Firm

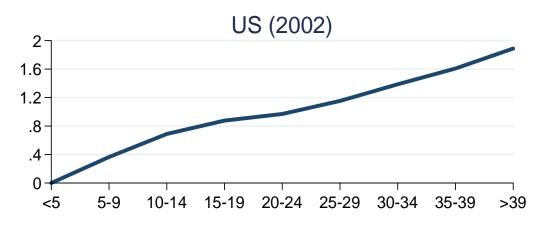
## Plant Size by Age in the US Cross-Section (2002)



### Plant Size by Age in the Cross-Section

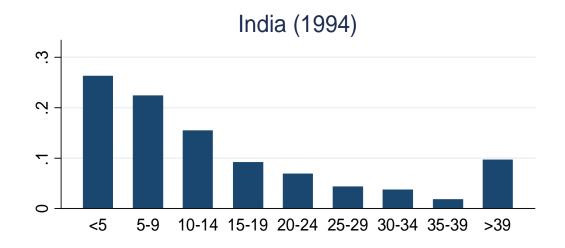




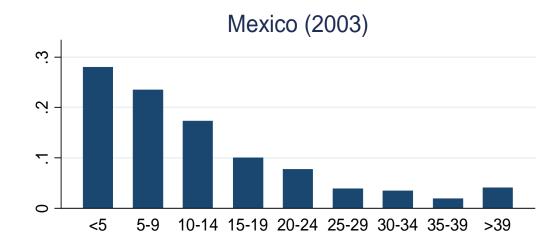


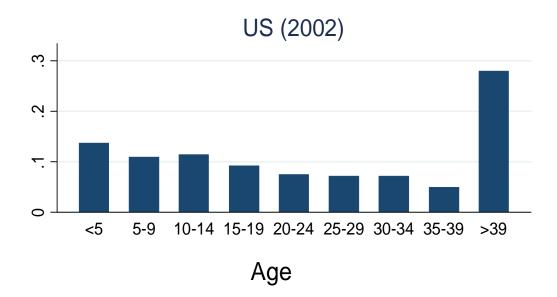
Age

## **Employment Shares by Age**

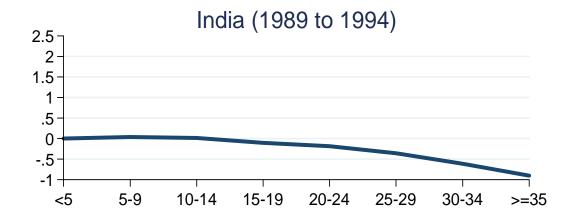


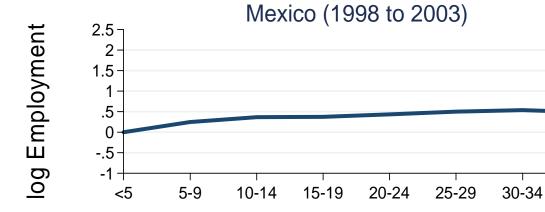


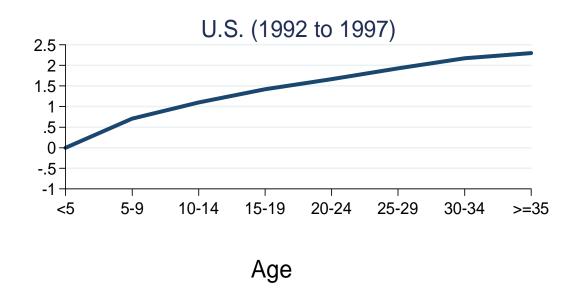




### Plant Employment over the Life-Cycle







>=35

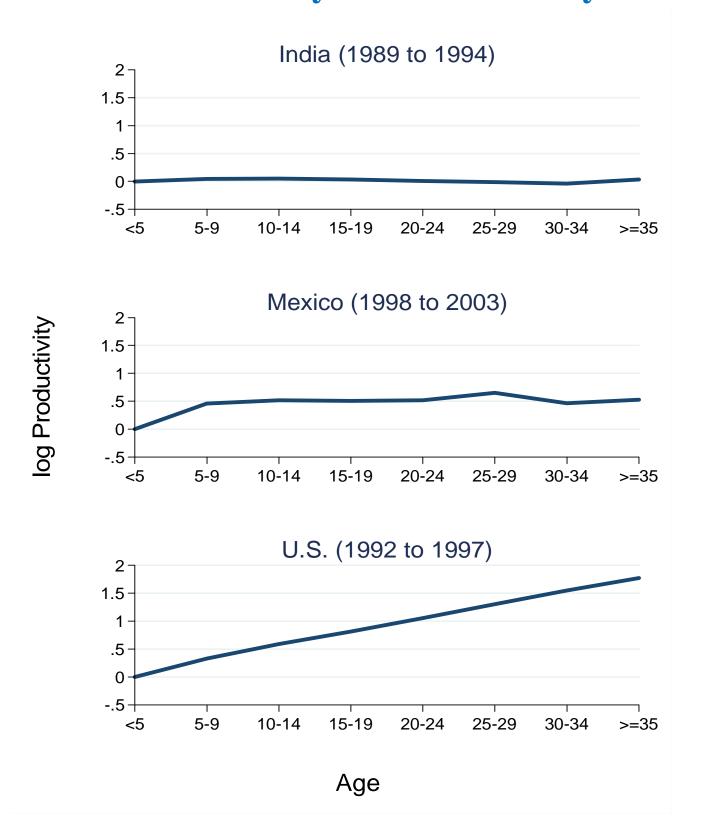
## **Imposing More Structure**

$$Y = \left[\sum_{a} \sum_{i=1}^{N_a} Y_{a,i} \frac{\sigma^{-1}}{\sigma}\right]^{\frac{\sigma}{\sigma-1}}$$

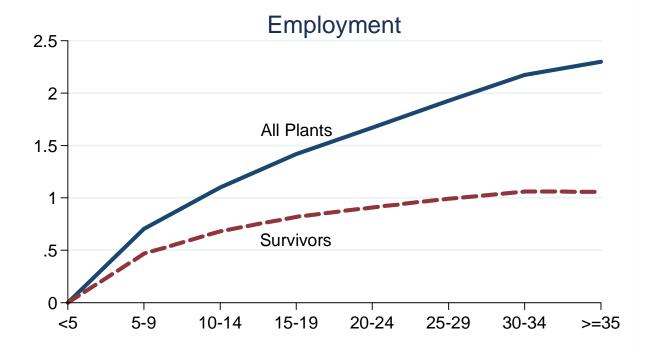
$$Y_{a,i} = A_{a,i} Inputs_{a,i}$$

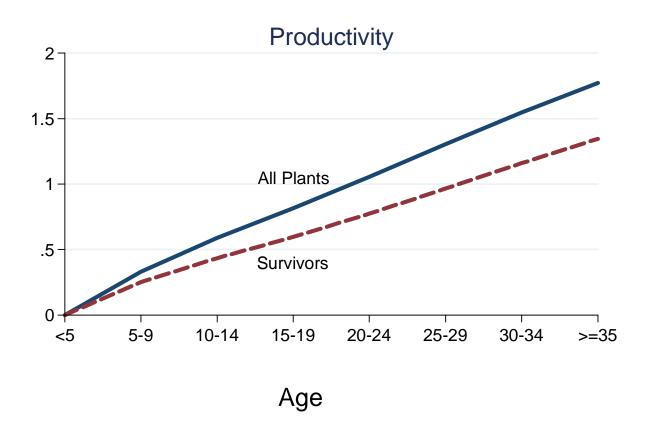
$$Y_{a,i} \propto \left( rac{A_{a,i}}{MP_{a,i}} 
ight)^{\sigma}$$

## Plant Productivity over the Life-Cycle



U.S. Employment and Productivity over the Life-Cycle





# Direct Effect of Life-Cycle Growth on TFP (Holding Entry Fixed)

Indian TFP with U.S. Productivity Growth: +28%

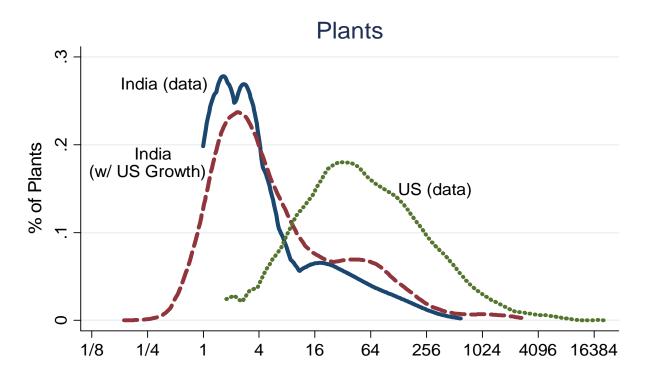
## **Life Cycle Growth and Plant Size**

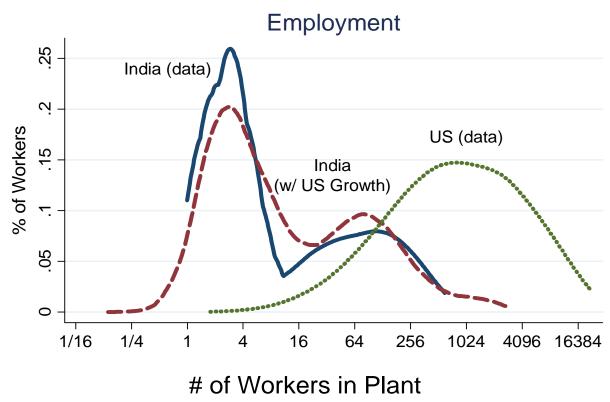
$$L_{a,i} = \left(\frac{A_{a,i}}{TFP}\right)^{\sigma-1} L$$
$$= \frac{L}{N} \left(\frac{A_{a,i}}{A}\right)^{\sigma-1}$$

Holding Entry and Exit Rates (N) fixed:

Size of representative firm will not change

#### U.S. vs. Indian Density of Plant and Employment by Size





#### **Life-Cycle Growth and Entry**

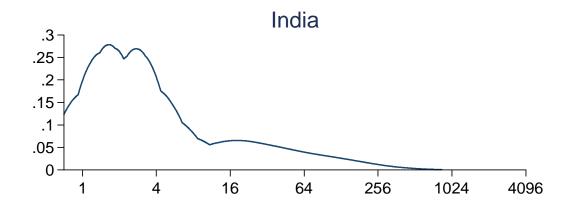
Entry Cost  $\propto W$ 

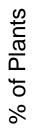
Lower Life-Cycle Growth Lowers Wage

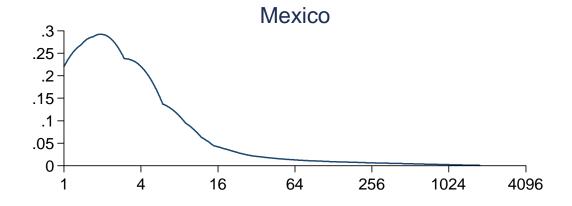
Lower Life-Cycle Growth Lowers Profits from Entry, but by less (because future profits are discounted)

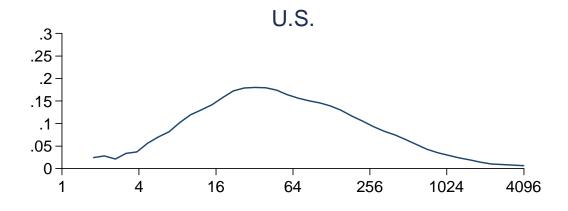
Lower Life-Cycle Growth Induces More Firm Entry

# **Density of Plants by Size**









# of Workers in Plant

#### **Entry and Entrant Quality**

More dispersion in entrant productivity in India than U.S.

S.D. of (log) Entrant Productivity

India: 1.2

U.S.: 0.3

Lower wages could induce lower quality firms to enter

## Potential effects of lower life-cycle growth

1) Direct effect on aggregate TFP  $(\sqrt{TFP/A_0})$ 

No effect on firm size

2) More entry (↑ Welfare)

↓ Firm size

3) *Possibly* lower quality entrants  $(\downarrow A_0)$ 

More dispersion of Entrant Productivit