

# The Rural-Urban Divide in India

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# The Rural-Urban Divide in India<sup>\*</sup>

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## Abstract

We examine the gaps between rural and urban India in terms of the education attainment, occupation choices, consumption and wages. We study the period 1983-2005 using household survey data from successive rounds of the National Sample Survey. We find that this period has been characterized by a significant narrowing of the differences in education, occupation distribution, and wages between individuals in rural India and their urban counterparts. We find that individual characteristics do not appear to account for much of this convergence. Our results suggest that policy interventions favoring rural areas may have been key in inducing these time series patterns.

**JEL Classification:** J6, R2

**Keywords:** Rural urban disparity, education gaps, wage gaps

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# 1 Introduction

A topic of long running interest to social scientists has been the processes that surround the transformation of economies along the development path. As is well documented, the process of development tends to generate large scale structural transformations of economies as they shift from being primarily agrarian towards more industrial and service oriented activities. A related aspect of this transformation is how the workforce in such developing economies adjust to the changing macro-economic structure in terms of their labor market choices such as investments in skills, choices of occupations, location and industry of employment. Indeed, some of the more widely cited contributions to development economics have tended to focus precisely on these aspects. The well known Harris-Todaro model of Harris and Todaro (1970) was focussed on the process through which rural labor would migrate to urban areas in response to wage differentials while the equally venerated Lewis model formalized in Lewis (1954) addressed the issue of shifting incentives for employment between rural agriculture and urban industry.

A parallel literature has addressed the issue of the redistributionary effects associated with these structural transformations, both in terms of theory and data. A key focus of this work is trying to uncover the relationship between development and inequality.<sup>1</sup> This work is related to the issue of rural-urban dynamics during development since the process of structural transformation implies contracting and expanding sectors which, in turn, implies that the workforce has to be reallocated and possibly re-trained. The capacity of institutions in these developing economies to cope with these demands is thus a fundamental factor that determines how smooth or disruptive this process will be. Clearly, the greater the disruption, the more the likelihood of income redistributions through unemployment and wage losses due to incompatible skills.

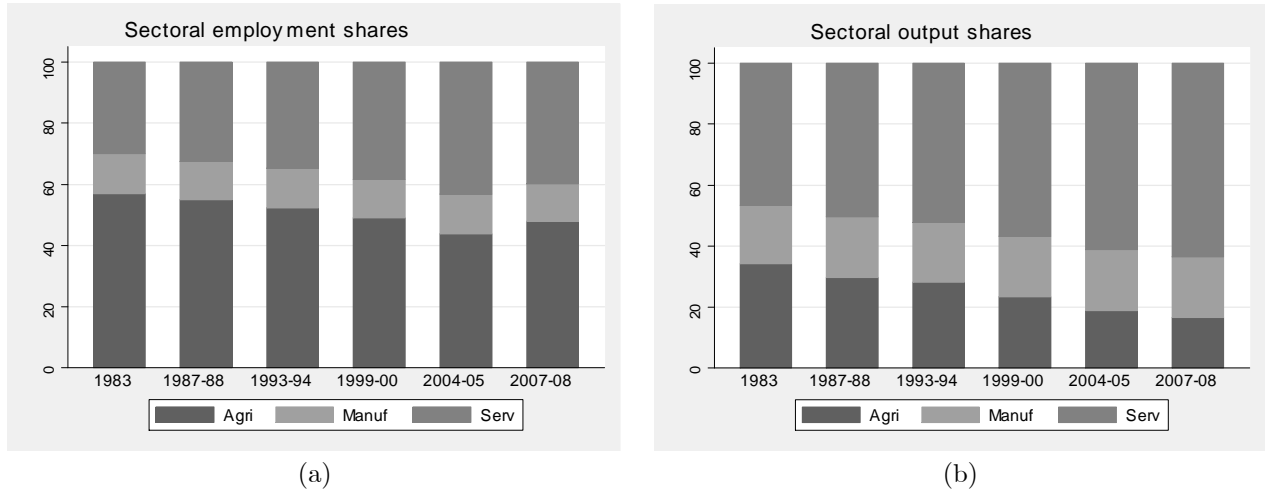
India over the past three decades has been on exactly such a path of structural transformation. Prodded by a sequence of reforms starting in the mid 1980s, the country is now averaging annual growth rates routinely in excess of 8 percent. This is in sharp contrast to the first 40 years since 1947 (when India became an independent country) during which period the average annual output growth hovered around the 3 percent mark, a rate that barely kept pace with population growth during this period. This phase has also been marked by a significant transformation in the output composition of the country with the agricultural sector gradually contracting both in terms of its

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<sup>1</sup>Perhaps the best known example of this line of work is the "Kuznets curve" idea that inequality follows an inverse-U shape with development or income (see Kuznets (1955)). More recent work on this topic explores the relationship between inequality and growth (see, for example, Persson and Tabellini (1994) and Alesina and Rodrik (1994) for illustrative evidence regarding this relationship in the cross-country data).

output and employment shares. The big expansion has occurred in the service sector. The industrial sector has also expanded but at a far lower pace. These patterns of structural transformation since 1983 are shown in Figure 1.

Figure 1: Industry distribution



Notes: Panel (a) of this Figure presents the distribution of workforce across three industry categories for different NSS rounds. Panel (b) presents distribution of output (measured in constant 1980-81 prices) across three industry categories. The source for the figure is Hnatkovska and Lahiri (2011).

How has the workforce in rural and urban India responded to these shifting aggregate sectoral patterns? Have these changes been accompanied by widening rural-urban disparities or have the disparities between them been shrinking over time? In this paper we address these issues by studying the evolution of education attainment levels, the occupation choices, the wage and consumption expenditures of rural and urban workers in India between 1983 and 2005. We do this by using data from five rounds of the National Sample Survey (NSS) of households in India from 1983 to 2004-05.

We find, reassuringly, that this period has been marked by significant narrowing of the gaps between rural and urban areas in most of these measures. The shrinking of the rural-urban gaps have been the sharpest in education attainment and wages, but there have also been important convergent trends in occupation choices. Thus, there has been a significantly faster expansion of blue-collar jobs (primarily production and service workers) in rural areas relative to urban areas, which was surprising given the usual priors that blue and white collar occupations are mostly centered around urban locations. We also detect signs of some interesting distributional aspects of the changes in wages and consumption in that the rural poor (10th percentile) appeared to have gained relative to the urban poor during this period whereas the rural rich (the 90th percentile) failed to keep pace with the urban rich.

Our broad conclusion from these results is that the incentives generated by the institutional structure of the country are providing useful signals to the workforce in guiding their choices. As a result, there is significant churning that occurs at the micro levels of the economy in response to the aggregate churning. Moreover, some of the changes have been truly striking with the median wage premium of urban workers declining from around 100 percent in 1983 to just around 25 percent by 2005. This is a welcome sign.

There is a large body of work on inequality and poverty in India. A sample of this work can be found in Banerjee and Piketty (2001), Bhalla (2003), Deaton and Dreze (2002) and Sen and Himanshu (2005). While some of these studies do examine inequality and poverty in the context of the rural and urban sectors separately (see Deaton and Dreze (2002) in particular), most of this work is centered on either measuring inequality (through Gini coefficients) or poverty, focused either on consumption or income alone, and restricted to a few rounds of the NSS data at best. An overview of this work can be found in Pal and Ghosh (2007). Our study is distinct from this body of work in that we examine multiple indicators of economic achievement over a 22 year period. This gives us both a broader view of developments as well as a time-series perspective on post-reform India.

The rest of the paper is organized as follows: the next section presents the data and some sample statistics. Section 3 presents the main results on changes in the rural-urban gaps while the last section contains concluding thoughts.

## 2 Data

Our data comes from successive rounds of the National Sample Survey (NSS) of households in India for employment and consumption. The survey rounds that we include in the study are 1983 (round 38), 1987-88 (round 43), 1993-94 (round 50), 1999-2000 (round 55), and 2004-05 (round 61). Since our focus is on determining the trends in occupations and wages, amongst other things, we choose to restrict the sample to individuals in the working age group 16-65, who are working full time (defined as those who worked at least 2.5 days in the week prior to being sampled), who are not enrolled in any educational institution, and for whom we have both education and occupation information. We further restrict the sample to individuals who belong to male-led households.<sup>2</sup> These restrictions leave us with, on average, 160,000 to 180,000 individuals per survey round.

The sample statistics across the rounds are given in Table 1. The table breaks down the overall patterns by individuals and households and by rural and urban locations. Clearly, the sample is

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<sup>2</sup>This avoids households with special conditions since male-led households are the norm in India.

overwhelmingly rural with about 74 percent of households on average being resident in rural areas. Rural residents are slightly less likely to be married but are more likely to be male, and belong to larger households than their urban counterparts. Lastly, rural areas have more members of backward castes as measured by the proportion of scheduled castes and tribes (SC/STs).

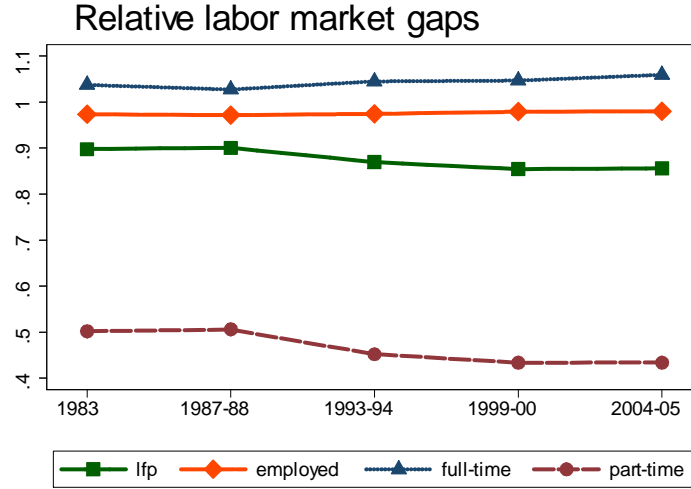
Table 1: Sample summary statistics

	(a) Individuals				(b) Households	
	age	married	male	proportion	SC/ST	hh size
<b>Urban</b>						
1983	35.03 (0.07)	0.87 (0.00)	0.78 (0.00)	0.26 (0.00)	0.16 (0.00)	5.00 (0.02)
1987-88	35.47 (0.06)	0.87 (0.00)	0.79 (0.00)	0.24 (0.00)	0.15 (0.00)	4.89 (0.02)
1993-94	35.84 (0.06)	0.87 (0.00)	0.79 (0.00)	0.26 (0.00)	0.16 (0.00)	4.64 (0.02)
1999-00	36.1 (0.07)	0.86 (0.00)	0.79 (0.00)	0.28 (0.00)	0.18 (0.00)	4.66 (0.02)
2004-05	36.52 (0.09)	0.86 (0.00)	0.77 (0.00)	0.27 (0.00)	0.18 (0.00)	4.49 (0.02)
<b>Rural</b>						
1983	35.2 (0.05)	0.77 (0.00)	0.81 (0.00)	0.74 (0.00)	0.30 (0.00)	5.42 (0.01)
1987-88	35.34 (0.04)	0.76 (0.00)	0.82 (0.00)	0.76 (0.00)	0.31 (0.00)	5.30 (0.01)
1993-94	35.78 (0.05)	0.77 (0.00)	0.81 (0.00)	0.74 (0.00)	0.32 (0.00)	5.08 (0.01)
1999-00	36.09 (0.05)	0.73 (0.00)	0.82 (0.00)	0.72 (0.00)	0.34 (0.00)	5.19 (0.01)
2004-05	36.91 (0.05)	0.76 (0.00)	0.81 (0.00)	0.73 (0.00)	0.32 (0.00)	5.07 (0.01)
<b>Difference</b>						
1983	-0.17** (0.09)	0.10*** (0.00)	-0.03*** (0.00)	-0.48*** (0.00)	-0.15*** (0.00)	-0.41*** (0.02)
1987-88	0.13** (0.07)	0.11*** (0.00)	-0.03*** (0.00)	-0.51*** (0.00)	-0.16*** (0.00)	-0.40*** (0.02)
1993-94	0.06 (0.08)	0.10*** (0.00)	-0.02*** (0.00)	-0.47*** (0.00)	-0.16*** (0.00)	-0.44*** (0.02)
1999-00	0.01 (0.09)	0.13*** (0.00)	-0.03*** (0.00)	-0.45*** (0.00)	-0.16*** (0.00)	-0.52*** (0.02)
2004-05	-0.39*** (0.1)	0.10*** (0.00)	-0.04*** (0.00)	-0.45*** (0.00)	-0.15*** (0.00)	-0.58*** (0.02)

Notes: This table reports summary statistics for our sample. Panel (a) gives the statistics at the individual level, while panel (b) gives the statistics at the level of a household. Panel labelled "Difference" reports the difference in characteristics between rural and urban. Standard errors are reported in parenthesis. \* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

Our focus on full time workers may potentially lead to mistaken inference if there have been significant differential changes in the patterns of part-time work and/or labor force participation patterns in rural and urban areas. To check this, Figure 2 plots the urban to rural ratios in labor force participation rates, overall employment rates, as well as full-time and part-time employment rates. As can be see from the Figure, there was some increase in the relative rural part-time work incidence between 1987 and 1994. At other times, the trends were basically flat. The same feature tends to emerge for labor force participation rates. This relative increase in rural part time work is something that we shall return to later when we conduct a robustness assessments of the results.

Figure 2: Labor force participation and employment gaps



Note: "lfp" refers to the ratio of labor force participation rate of urban to rural sectors. "employed" refers to the ratio of employment rates for the two groups; while "full-time" and "part-time" are, respectively, the ratios of full-time employment rates and part-time employment rates of the two groups.

### 3 Rural-Urban Gaps

We now turn to our central goal of uncovering the gaps in the characteristics of the workforce between rural and urban areas. More specifically, we are interested in determining the trends in these gaps over the past 25 years. There are four indicators of primary interest: education attainments levels of the workforce, the occupation distribution of the workforce, the wage levels of workers and their consumption levels. In the following we shall present the levels of each of these indicators for the two groups individually as well as the gaps between them.

#### 3.1 Education

Our first indicator of interest is the education attainment level of the rural and urban workforce. Education in the NSS data is presented as a category variable with the survey listing the highest education attainment level in terms of categories such as primary, middle etc. In order to ease the presentation we proceed in two ways. First, we construct a variable for the years of education. We do so by assigning years of education to each category based on a simple mapping: not-literate = 0 years; literate but below primary = 2 years; primary = 5 years; middle = 8 years; secondary and higher secondary = 10 years; graduate = 15 years; post-graduate = 17 years. Diplomas are treated similarly depending on the specifics of the attainment level.<sup>3</sup> Second, we use the reported education

<sup>3</sup>We are forced to combine secondary and higher secondary into a combined group of 10 years because the higher secondary classification is missing in the 38th and 43rd rounds. The only way to retain comparability across rounds

categories but aggregate them into five broad groups: 1 for illiterates, 2 for some but below primary school, 3 for primary school, 4 for middle, and 5 for secondary and above. The results from the two approaches are similar. While we use the second method for our econometric specifications since these are the actually reported data as opposed to the years series that was constructed by us, we also show results from the first approach below.

Table 2 shows the average years of education of the urban and rural workforce across the five rounds in our sample. The two features that emerge from the table are that (a) education attainment rates as measured by years of education were rising in both urban and rural sectors during this period; and (b) the rural-urban education gap shrank monotonically over this period. The average years of education of the urban worker was 164 percent higher than the typical rural worker in 1983 (5.83 years to 2.21 years). This advantage declined to 94 percent by 2004-05 (7.65 years to 3.94 years). To put these numbers in perspective, in 1983 the average urban worker had slightly more than primary education while the typical rural worker was literate but below primary. By 2004-05, the average urban worker had about a middle school education while the typical rural worker had almost reached primary education. While the overall numbers indicate the still dire state of literacy of the workforce in the country, the movements underneath do indicate improvements over time with the rural workers improving faster.

Table 2: Education Gap: Years of Schooling

	Average years of education			Relative education gap
	Overall	Urban	Rural	Urban/Rural
1983	3.01 (0.01)	5.83 (0.03)	2.21 (0.01)	2.64 (0.02)
1987-88	3.18 (0.01)	6.12 (0.03)	2.41 (0.01)	2.54 (0.02)
1993-94	3.86 (0.01)	6.85 (0.03)	2.98 (0.02)	2.30 (0.02)
1999-2000	4.37 (0.02)	7.39 (0.04)	3.43 (0.02)	2.15 (0.02)
2004-05	4.85 (0.02)	7.65 (0.04)	3.94 (0.02)	1.94 (0.01)

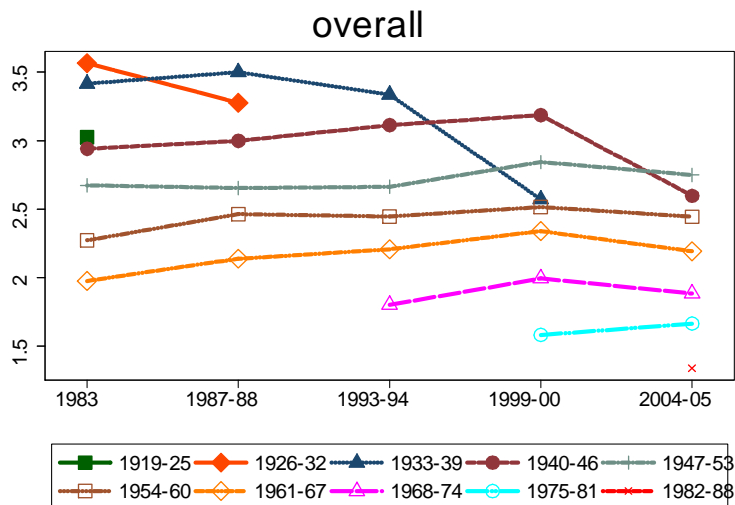
Notes: This table presents the average years of education for the overall sample and separately for the urban and rural workforce; as well as the relative gap in the years of education obtained as the ratio of urban to rural education years. The reported statistics are obtained for each NSS survey round which is shown in the first column. Standard errors are in parenthesis.

Table 2, while revealing an uplifting trend for the average worker, nevertheless masks potentially important underlying heterogeneity in education attainment by cohort, i.e., variation by the age of the respondent. Figure 3 shows the relative gap in years of education between the typical urban and rural worker by birth cohort. The point to note is that the gaps have been getting smaller by age: then is to combine the two categories.



the younger the cohort the smaller the gap. Most strikingly, the average gap in 2004-05 between urban and rural workers from the youngest birth cohort (born between 1982 and 1988) has almost disappeared (about 25 percent) while the corresponding gap for that year for the 45-51 year old workers born between 1954 and 1960 stood at 150 percent. Clearly, the declining rural-urban gaps are being driven by declining education gaps amongst the younger workers in the two sectors.

Figure 3: Education gaps by birth cohorts

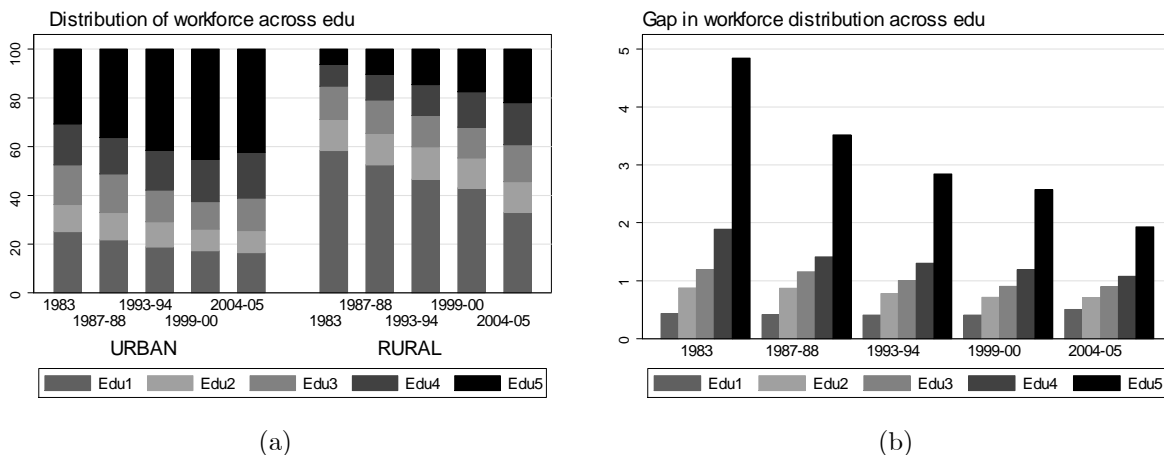


Notes: The figure shows the relative gap in the average years of education between the urban and rural workforce over time for different birth cohorts.

The time trends in years of education potentially mask the changes in the quality of education. In particular, they fail to reveal what kind of education is causing the rise in years: is it people moving from middle school to secondary or is it movement from illiteracy to some education? While both movements would add a similar number of years to the total, the impact on the quality of the workforce may be quite different. Further, we are also interested in determining whether the movements in urban and rural areas are being driven by very different movement in the category of education.

Panel (a) of Figure 4 shows the distribution of the urban and rural workforce by education category. Recall that education categories 1, 2 and 3 are "illiterate", "some but below primary education" and "primary", respectively. Hence in 1983, 55 percent of the urban labor force and over 80 percent of the rural labor force had primary or below education, reflecting the abysmal delivery of public services in education in the first 35 years of post-independence India. By 2005, the primary and below category had come down to 40 percent for urban workers and 60 percent for rural workers. Simultaneously, the other notable trend during this period is the perceptible increase in the secondary

Figure 4: Education distribution



Notes: Panel (a) of this figure presents the distribution of the workforce across five education categories for different NSS rounds. The left set of bars refers to urban workers, while the right set is for rural workers. Panel (b) presents relative gaps in the distribution of urban relative to rural workers across five education categories. See the text for the description of how education categories are defined (category 1 is the lowest education level - illiterate).

and above category for workers in both sectors. For the urban sector, this category expanded from about 30 percent in 1983 to over 40 percent in 2005. Correspondingly, the share of the secondary and higher educated rural worker rose from just around 5 percent of the rural workforce in 1983 to about 22 percent in 2005. This, along with the decline in the proportion of rural illiterate workers from 60 percent to around 30 percent, represent the sharpest and most promising changes in the past 25 years.

Panel (b) of Figure 4 shows the changes in the relative education distributions of the urban and rural workforce. For each survey year, the Figure shows the fraction of urban workers in each education category relative to the fraction of rural workers in that category. Thus, in 1983 almost 30 percent of urban workers belonged to category 5 while only about 6 percent of rural workers were in that education category. Hence, the height of the bar for category 5 is close to 5 for 1983 indicating that the urban worker is over-represented in the secondary and above category. Similarly, about 24 percent of urban workers were illiterate in 1983 while almost 60 percent of rural workers were illiterate. Thus, the bar for category 1 in 1983 was under 0.5, i.e., rural workers were over-represented in that category. Clearly, the closer the height of the bars are to one the more symmetric is the distribution of the two groups in that category while the further away from one they are, the more skewed the distribution is. As the Figure indicates, the biggest convergence in the education distribution between 1983 and 2005 appears to have been in categories 4 and 5 (middle and secondary and above) where the bars shrank rapidly and a slightly more muted one in category 1 (illiterates)

where the bar increased in height over time.

While the visual impressions suggest convergence in education, are these trends statistically significant? We turn to this issue next by estimating ordered multinomial probit regressions of education categories 1 to 5 on a constant and the rural dummy. The aim is to ascertain the significance of the difference between rural and urban areas in the probability of a worker belonging to each category as well as the significance of changes over time in these differences. Table 3 shows the results.

Table 3: Marginal Effect of rural dummy in ordered probit regression for education categories

	Panel (a): Marginal effects, unconditional					Panel (b): Changes		
	1983	1987-88	1993-94	1999-2000	2004-05	83 to 93	93 to 05	83 to 05
Edu 1	0.3522*** (0.0029)	0.3437*** (0.0025)	0.3176*** (0.0025)	0.3028*** (0.0027)	0.2638*** (0.0027)	-0.0346*** (0.0038)	-0.0538*** (0.0037)	-0.0884*** (0.004)
Edu 2	0.0032*** (0.0005)	0.0090*** (0.0005)	0.0214*** (0.0005)	0.0274*** (0.0006)	0.0374*** (0.0008)	0.0182*** (0.0007)	0.016*** (0.0009)	0.0342*** (0.0009)
Edu 3	-0.0474*** (0.0007)	-0.0389*** (0.0005)	-0.0163*** (0.0004)	-0.0008* (0.0005)	0.0120*** (0.0006)	0.0311*** (0.0008)	0.0283*** (0.0008)	0.0594*** (0.0009)
Edu 4	-0.0916*** (0.0011)	-0.0782*** (0.0009)	-0.0655*** (0.0008)	-0.0535*** (0.0007)	-0.0452*** (0.0007)	0.0261*** (0.0014)	0.0203*** (0.0011)	0.0464*** (0.0013)
Edu 5	-0.2165*** (0.0025)	-0.2357*** (0.0023)	-0.2573*** (0.0026)	-0.2758*** (0.0031)	-0.2681*** (0.0035)	-0.0408*** (0.0036)	-0.0107*** (0.0044)	-0.0516*** (0.0043)
N	164739	183914	162534	172682	168541			

Notes: Panel (a) reports the marginal effects of the rural dummy in an ordered probit regression of education categories 1 to 5 on a constant and a rural dummy for each survey round. Panel (b) of the table reports the change in the marginal effects over successive decades and over the entire sample period. N refers to the number of observations. Standard errors are in parenthesis. \* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

Panel (a) of the Table shows that the marginal effect of the rural dummy was significant for all rounds and all categories. The rural dummy significantly raised the probability of belonging to education categories 1 and 2 ("illiterate" and "some but below primary education", respectively) while it significantly reduced the probability of belonging to categories 3-5. Panel (b) of Table 3 shows that the changes over time in these marginal effects were also significant for all rounds and all categories. The trends though are interesting. There are clearly significant convergent trends for education categories 1, 3 and 4. Category 1, where rural workers were over-represented in 1983 saw a declining marginal effect of the rural dummy. Categories 3 and 4 (primary and middle school, respectively), where rural workers were under-represented in 1983 saw a significant increase in the marginal effect of the rural status. Hence, the rural under-representation in these categories declined significantly. Categories 2 and 5 however were marked by a divergence in the distribution. Category 2, where rural workers were over-represented saw an increase in the marginal effect of the rural dummy while in category 5, where they were under-represented, the marginal effect of the rural dummy became even more negative. This divergence though is not inconsistent with Figure 4. The figure shows trends in the relative gaps while the probit regressions show trends in the absolute gaps.

In summary, the overwhelming feature of the data on education attainment gaps suggests a strong and significant trend toward education convergence between the urban and rural workforce. This is evident when comparing average years of education, the relative gaps by education category as well as the absolute gaps between the groups in most categories.

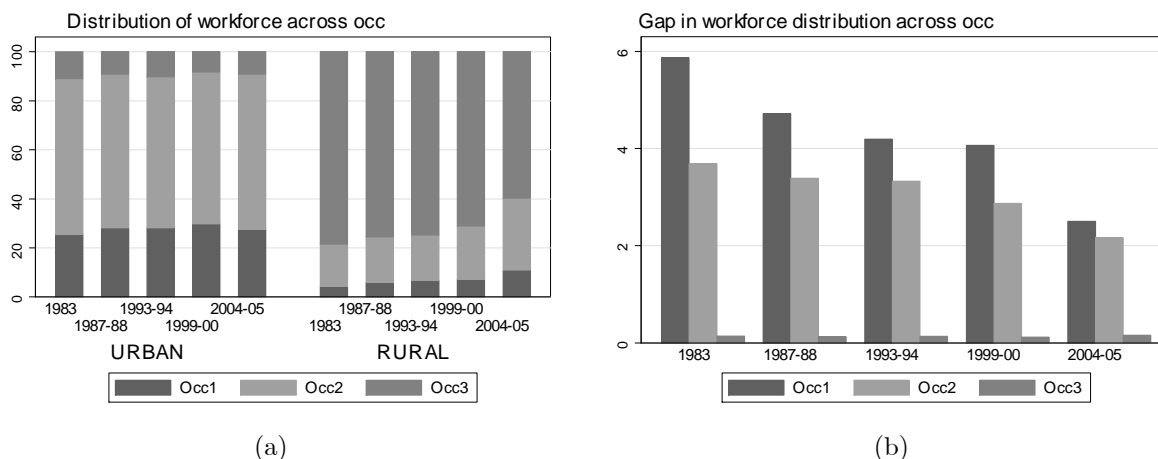
### 3.2 Occupation Choices

We now turn to our second measure of interest: the occupation choices being made by the workforce in urban and rural areas. Our interest lies in determining whether the occupation choices being made in the two sectors are showing some signs of convergence? Clearly, there are some fundamental differences in the sectoral compositions of rural and urban areas making it unlikely/impossible for the occupation distributions to converge. However, the country as a whole has been undergoing a structural transformation with an increasing share of output accruing to services and a corresponding decline in the output share of agriculture. Are these trends translating into symmetric changes in rural and urban occupation distributions? Or, is the expansion of the non-agricultural sector (broadly defined) restricted to urban areas?

To examine this issue, we aggregate the reported 3-digit occupation categories in the survey into three broad occupation categories: Occ 1 which comprises white collar occupations like administrators, executives, managers, professionals, technical and clerical workers; Occ 2 comprises blue collar occupations such as sales workers, service workers and production workers; Occ 3 collects farmers, fishermen, loggers, hunters etc.. Figure 5 shows the distribution of these occupations in urban and rural India across the survey rounds (Panel (a)) as well as the gap in these distributions between the sectors (Panel (b)).

The urban and rural occupation distributions have the obvious feature that urban areas have a much smaller fraction of the workforce in agrarian occupations (Occ 3) while rural areas have a miniscule share of people working in white collar jobs (Occ 1). The crucial aspect though is the share of the workforce in Occ 2 which collects essentially blue collar jobs that pertain to both services and manufacturing. The urban sector clearly has a dominance of these occupations. Importantly though, the share of Occ 2 has been rising not just in urban areas but also in rural areas. In fact, as Panel (b) of Figure 5 shows, the share of both white collar and blue collar jobs in rural areas are rising faster than their corresponding shares in urban areas. This suggests that the overall structural transformation at the level of output is translating into convergent trends in the occupation structure across rural and urban sectors.

Figure 5: Occupation distribution



Notes: Panel (a) of this figure presents the distribution of workforce across three occupation categories for different NSS rounds. The left set of bars refers to urban workers, while the right set is for rural workers. Panel (b) presents relative gaps in the distribution of urban relative to rural workers across the three occupation categories. Occ 1 collects white collar workers, Occ 2 collects blue collar workers, while Occ 3 refers to farmers and other agricultural workers.

Is this visual image of sharp changes in the occupation distribution and convergent trends statistically significant? To examine this we estimate a multinomial probit regression of occupation choices on a rural dummy and a constant for each survey round. The results for the marginal effects of the rural dummy are shown in Table 4. The rural dummy has significantly negative marginal effect on the probability of being in both Occ 1 (white collar jobs) and Occ 2 (blue collar jobs), while having significantly positive effects on the probability of being in agrarian/pastoral jobs (Occ 3). However, as Panel (b) of the Table indicates, between 1983 and 2005 the negative effect in Occ 2 has declined (the marginal effect has become less negative) while the positive effect on being in Occ 3 has become smaller, with both changes being significant at the 1 percent level. Since there was an initial under-representation of Occ 2 and over-representation of Occ 3 in rural jobs, we view these results as indicating an ongoing process of statistical convergence across rural and urban areas in these two occupation.

### 3.3 Wages

The next point of interest is the behavior of wages in urban and rural India. Wages are obtained as the daily wage/salaried income received for the work done by respondents during the previous week (relative to the survey week). Wages can be paid in cash or kind, where the latter are evaluated at the current retail prices. We convert wages into real terms using state-level poverty lines that differ for rural and urban sectors. We express all wages in 1983 rural Maharashtra poverty lines.

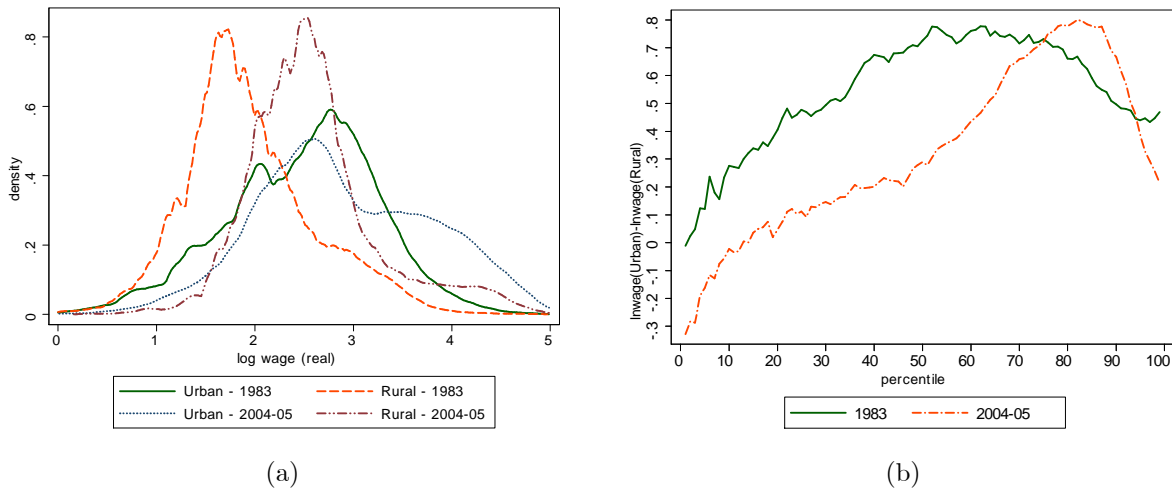
Table 4: Marginal effect of rural dummy in multinomial probit regressions for occupations

	Panel (a): Marginal effects, unconditional					Panel (b): Changes		
	1983	1987-88	1993-94	1999-2000	2004-05	83 to 93	93 to 05	83 to 05
Occ 1	-0.1971*** (0.0027)	-0.2067*** (0.0025)	-0.2081*** (0.0026)	-0.2219*** (0.0032)	-0.2190*** (0.0035)	-0.011*** (0.0041)	-0.0109** (0.0048)	-0.0219*** (0.0044)
Occ 2	-0.4781*** (0.0032)	-0.4529*** (0.0030)	-0.4540*** (0.0031)	-0.4332*** (0.0036)	-0.3999*** (0.0040)	0.0241*** (0.0039)	0.0541*** (0.0041)	0.0782*** (0.0052)
Occ 3	0.6752*** (0.0024)	0.6596*** (0.0021)	0.6622*** (0.0023)	0.6551*** (0.0024)	0.6189*** (0.0027)	-0.013*** (0.0024)	-0.0433*** (0.0023)	-0.0563*** (0.0036)
N	164482	181765	162457	171153	167857			

Note: Panel (a) of the table present the marginal effects of the rural dummy from a multinomial probit regression of occupation choices on a constant and a rural dummy for each survey round. Panel (b) reports the change in the marginal effects of the rural dummy over successive decades and over the entire sample period. N refers to the number of observations. Occupation 1 (Occ 1) has white collar workers, while Occupation 2 (Occ 2) collects blue collar workers. Occupation 3 (Occ 3) includes all agrarian jobs. Occ 3 is the reference group in the regression. Standard errors are in parenthesis. \* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

Importantly, we are interested not just in the mean or median wage gaps, but rather in the behavior of the wage gap across the entire wage distribution. Accordingly, we start by plotting different aspects of the real wage distribution in rural and urban India for two survey rounds – 1983 and 2004-05. Panel (a) of Figure 6 plots the kernel densities of log wages for rural and urban workers. The plot shows a very clear rightward shift of the wage density function between 1983 and 2004-05 for both rural and urban workers.

Figure 6: The log wage distributions of urban and rural workers for 1983 and 2004-05



Notes: Panel (a) shows the estimated kernel densities of log real wages for urban and rural workers, while panel (b) shows the difference in percentiles of log-wages between urban and rural workers plotted against the percentile. The plots are for 1983 and 2004-05 NSS rounds.

Panel (b) of Figure 6 shows the percentile wage gaps between urban and rural workers for 1983 and 2004-05. The plots give a sense of the distance between the urban and rural wage density functions in those two survey rounds. Notice that an upward sloping percentile gap schedule indicates that

wage gaps are rising for richer wage groups. Also, if the schedule for one round lies to the right of the schedule for another survey round for some range of percentiles then it indicates that the wage gap has shrunk across those rounds for those percentiles. The plot for 2004-05 lies to the right of that for 1983 till the 70th percentile indicating that for most of the wage distribution, the gap between urban and rural wages has declined over this period. Indeed, it is easy to see from Panel (b) that the median log wage gap between urban and rural wages fell from around 0.7 to around 0.2. Hence, the median wage premium of urban workers declined from round 100 percent to 26 percent. Between the 70th and 90th percentiles however, the wage gaps are larger in 2004-05 as compared to 1983. A last noteworthy feature is that in 2004-05, for the bottom 15 percentiles of the wage distribution in the two sectors, rural wages were actually higher than urban wages. This was in stark contrast to the picture in 1983 when urban wages were higher than rural wages for all percentiles.

Figure 6 gives the sense of wage convergence between rural and urban areas. But is this borne out statistically, and if so, are the patterns significant? To test for this, we estimate Recentered Influence Function (RIF) regressions developed by Firpo, Fortin, and Lemieux (2009) of the log real wages of individuals in our sample on a constant, controls for age (we include age and age squared of each individual) and a rural dummy for each survey round. Our interest is in the coefficient on rural dummy, its significance and changes over time. The controls for age are intended to flexibly control for the fact that wages are likely to vary with age and experience. We perform the analysis for different unconditional quantiles as well as the mean of the wage distribution.<sup>4</sup>

Table 5: Wage gaps and changes

	<b>Panel (a): Rural dummy coefficient</b>				<b>Panel (b): Changes</b>		
	1983	1993-94	1999-2000	2004-05	1983 to 1993-94	1993 to 2004-05	1983 to 2004-05
10th quantile	-0.2073*** (0.0105)	-0.0318*** (0.0089)	-0.0126 (0.0085)	0.0201* (0.0121)	0.1755*** (0.0138)	0.0519*** (0.0151)	0.2274*** (0.016)
50th quantile	-0.5874*** (0.0089)	-0.4037*** (0.0079)	-0.3694*** (0.0085)	-0.2282*** (0.0089)	0.1837*** (0.0119)	0.1755*** (0.0119)	0.3592*** (0.0126)
90th quantile	-0.5020*** (0.0141)	-0.5531*** (0.0167)	-0.6916*** (0.0238)	-0.7133*** (0.0285)	-0.0511** (0.0218)	-0.1602*** (0.033)	-0.2113*** (0.0318)
mean	-0.5097*** (0.0076)	-0.3951*** (0.0086)	-0.4121*** (0.0096)	-0.3051*** (0.0100)	0.1146*** (0.0115)	0.09*** (0.0132)	0.2046*** (0.0126)
N	63808	63057	66820	61111			

Note: Panel (a) of this table reports the estimates of coefficients on the rural dummy from RIF regressions of log wages on rural dummy, age, age squared, and a constant. Results are reported for the 10th, 50th and 90th quantiles. Row labelled "mean" reports the rural coefficient from the conditional mean regression. Panel (b) reports the changes in the estimated coefficients over successive decades and the entire sample period. N refers to the number of observations. Standard errors are in parenthesis.  
\* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

<sup>4</sup>We use the RIF approach (developed by Firpo, Fortin, and Lemieux (2009)) because we are interested in estimating the effect of the rural dummy for different points of the distribution, not just the mean. However, since the law of iterated expectations does not go through for quantiles, we cannot use standard regression methods to determine the unconditional effect of rural status on wages for different quantiles. The RIF methodology essentially gets around this problem for quantiles. Details regarding this method can be found in Firpo, Fortin, and Lemieux (2009) and in an online appendix that accompanies this paper.

Panel (a) of Table 5 reports the estimated coefficient on the rural dummy for the 10th, 50th and 90th percentiles as well as the mean for different survey rounds.<sup>5</sup> Clearly, rural status significantly reduces wages across rounds and percentiles of the distribution. However, the size of the negative rural effect has become significantly smaller over time for the 10th and 50th percentiles as well as the mean over the entire period as well all sub-periods within (see Panel (b)) with the largest convergence having occurred for the median. Interestingly, it is only the 90th percentile for which the wage gap actually increased. These results corroborate the visual impression from Figure 6: the wage gap between rural and urban areas fell between 1983 and 2005 for all but the richest wage groups.

While the wage convergence for most of the distribution is interesting, what were the factors driving this convergence? We turn to this issue next. Our focus is on two aspects of the wage gaps: Was the wage convergence documented above driven by a convergence of measured covariates of wages; or was it due to changes in unmeasured factors? We proceed with an adaptation of the Oaxaca-Blinder decomposition technique to quantiles by using the RIF methods. The key twist to our approach relative to the standard decomposition of gaps is that we are decomposing changes in the gaps across rounds rather than decomposing gaps at a point in time. This adds an extra layer to the decomposition process.<sup>6</sup>

In the decompositions we are interested in assessing the contribution of explained factors to the wage convergence and the unexplained factors. Our set of explained factors includes demographic characteristics such as individual's age, age squared, caste, religion, and state of residence. Additionally, we control for the education level of the individual by including dummies for education categories 1-5. Note that we control for caste by including a dummy for whether or not the individual is an SC/ST in order to control for the fact that SC/STs tend to be disproportionately rural. Given that they are also disproportionately poor and have little education, controlling for SC/ST status seems important in order to determine the independent effect of rural status on wages.

Table 6 shows the results of the decomposition exercise. Panel (a) shows the decomposition of the measured gap (column (i)) into the explained and unexplained components (columns (ii) and (iii)), as well as the part of the gap that is explained by education alone (column (iv)). Clearly, education is an important covariate of the rural urban wage gap. Differential changes in education attainment levels explain 19 percent of the change in wage gap for the 10th percentile, 25 percent

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<sup>5</sup>Due to an anomalous feature of missing rural wage data for 1987-88, we chose to drop 1987-88 from the study of wages in order to avoid spurious results.

<sup>6</sup>All decompositions are performed using a pooled model across rural and urban sectors as the reference model. Following Fortin (2006) we allow for a group membership indicator in the pooled regressions. We also used 1983 round as the benchmark sample. Details of the decomposition method can be found in an online Appendix accompanying the paper.



Table 6: Decomposing changes in rural-urban wage gaps over time

<b>(a). Change (1983 to 2004-05)</b>				
	(i) measured gap	(ii) explained	(iii) unexplained	explained
10th quantile	-0.2882*** (0.0359)	-0.0489*** (0.0158)	-0.2392*** (0.0348)	-0.0520*** (0.0110)
50th quantile	-0.4346*** (0.0231)	-0.1313*** (0.0163)	-0.3033*** (0.0190)	-0.1069*** (0.0134)
90th quantile	0.1948*** (0.0380)	0.2427*** (0.0403)	-0.0479 (0.0416)	0.2255*** (0.0323)
<b>(b). Change in explained component</b>				
10th quantile	-0.0489*** (0.0158)	-0.0351*** (0.0085)	-0.0139 (0.0145)	-0.0323*** (0.0050)
50th quantile	-0.1313*** (0.0163)	-0.0329** (0.0133)	-0.0984*** (0.0122)	-0.0305*** (0.0090)
90th quantile	0.2427*** (0.0403)	0.0321 (0.0207)	0.2106*** (0.0356)	0.0396** (0.0186)

Note: Panel (a) presents the change in the rural-urban wage gap between 1983 and 2004-05. Panel (b) reports the decomposition of the time-series change in the explained component of the change in the wage gap over 1983-2004-05 period. All gaps are decomposed into explained and unexplained components using the RIF regression approach of Firpo, Fortin, and Lemieux (2009) for the 10th, 50th and 90th quantiles. Both panels also report the contribution of education to the explained gaps. Bootstrapped standard errors are in parenthesis. \* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

for the 50th percentile and almost 40 percent of the widening gap for the 90th percentile of wages. The other noteworthy aspect of the results is that most of the overall change in the wage gap is not accounted for by the included covariates. This is an important feature of our results which we shall return to below.

If the explained component of a regression is  $\beta X$  then changes in that component itself have two components: the change in  $X$  and the change  $\beta$  which is the measured return to  $X$ . Since  $X$  is measured in the data, the part of the change in the explained component that is due to  $X$  is "explained" by the data while the part due to  $\beta$  is not directly explained. Panel (b) of the Table 6 decomposed changes in the explained component itself into the explained and unexplained parts. For the 10th percentile, most of the change in the measured component of the gap was due to changes in the explained part (or  $X$ ). For the median and the 90th percentile however, most of the change in the explained component was due to changes in returns rather than changes in the component itself.

Overall, our conclusion from the wage data is that wages have converged significantly between rural and urban India during since 1983 for all except the very top of the income distribution. Education has been an important contributor to these convergent patterns. However, a majority of the trend is due to unmeasured factors.

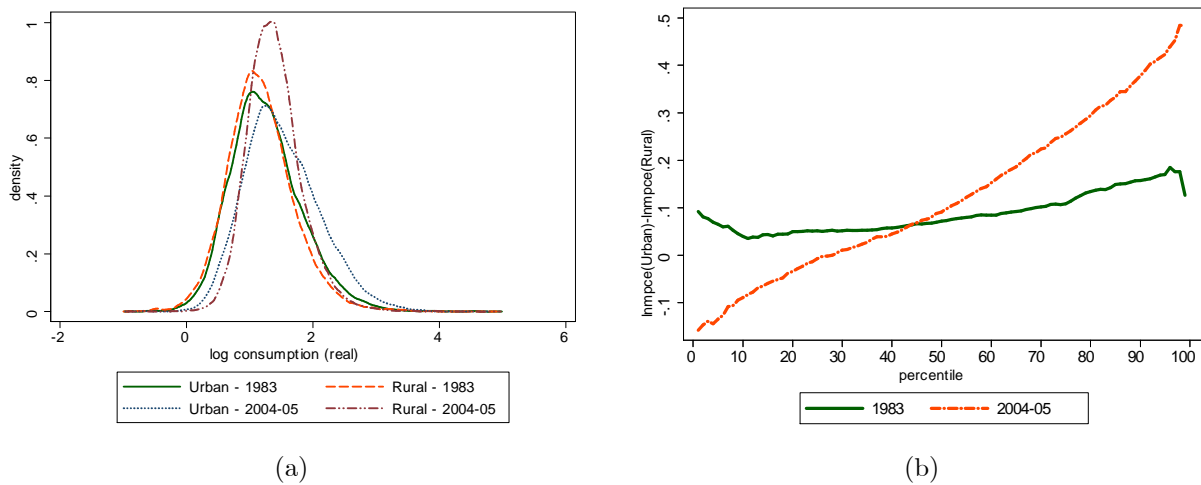
### 3.4 Consumption

Our last indicator of interest is the household expenditure on consumption in rural and urban India. This measure is the one that is often used in studies on poverty and inequality. The variable we

use is monthly per capita household consumption expenditure, or "mpce". This variable is collected at the level of the household, which implies that there is one observation per household rather than individual level observations that we have been examining before. We convert consumption expenditures into real terms using official state-poverty lines, with rural Maharashtra in 1983 as the base – same as we did for wages. In order to make real consumption results comparable with the wage data, we convert consumption into per-capita daily value terms.

We start by plotting the kernel densities of the log of real consumption (we will use mpce and consumption interchangeably from hereon) for rural and urban households for 1983 and 2004-05 in Panel (a) of Figure 7. Panel (b) of the Figure plots the percentile gaps in per capita log household consumption between urban and rural households for these two survey rounds (computed as  $urban(log) mpce - rural(log) mpce$ ).

Figure 7: The log consumption distributions of urban and rural households for 1983 and 2004-05



Notes: Panel (a) shows the estimated kernel densities of log per capita real consumption expenditure for urban and rural households, while panel (b) shows the difference in percentiles of log-consumption between urban and rural households plotted against the percentile. The plots are for the 1983 and 2004-05 NSS rounds.

Panel (a) of Figure 7 shows that the consumption distribution shifted to the right for both rural and urban households during this period. Panel (b) of the figure, which plots the gaps for each percentile however shows an interesting feature. The plot for 2004-05 is significantly steeper than the schedule for 1983. Effectively, the consumption gaps between urban and rural areas declined up to about the median of the consumption distribution but widened above the median. Interestingly, rural households till around the 30th percentile actually consumed more than their counterparts in urban areas in 2004-05 (the gaps were negative) whereas the gaps were positive in 1983. Thus, the rural poor have clearly done better than the urban poor during this period, as measured by their

household consumption levels.<sup>7</sup> This is an interesting finding in its own right and may indicate the effects of weaker social and family insurance mechanisms in urban areas for the poor which leads them to possibly consume more than they would otherwise. This channel has been suggested as a rationalization for low inequality and mobility in rural India by Munshi and Rosenzweig (2009).

Are the measured consumption gaps shown in Panel (b) of Figure 7 significant? Are the changes in the gaps over time significant? We address this by estimating RIF regressions (which we described in the previous subsection) of log consumption on a constant and a rural dummy for all the survey rounds. We estimate these regressions for the 10th, 50th and 90th percentiles. We also run a standard OLS specification to determine the effect of rural status on the unconditional mean of log consumption. The results are reported in Table 7.

Table 7: Consumption gaps and changes

<b>Panel (a): Rural dummy coefficient</b>					
	1983	1987-88	1993-94	1999-2000	2004-05
10th quantile	-0.0422***	0.0491***	0.0089	0.0209***	0.0783***
	-0.0084	-0.0077	-0.007	-0.008	-0.0092
50th quantile	-0.0677***	-0.0393***	-0.0886***	-0.0965***	-0.0743***
	-0.0065	-0.0056	-0.0054	-0.0063	-0.007
90th quantile	-0.1660***	-0.1807***	-0.2902***	-0.3574***	-0.4165***
	-0.0115	-0.0103	-0.0111	-0.0125	-0.0156
mean	-0.0863***	-0.0555***	-0.1149***	-0.1344***	-0.1219***
	-0.006	-0.0055	-0.0051	-0.0059	-0.007
N	87195	93638	86738	88345	87377
<b>Panel (b): Changes</b>					
	1983 to 1993-94	1993 to 2004-05	1983 to 2004-05		
10th quantile	0.0511***	0.0694***	0.1205***		
	(0.0109)	(0.0116)	(0.0125)		
50th quantile	-0.0209**	0.0142	-0.0067		
	(0.0085)	(0.0089)	(0.0096)		
90th quantile	-0.1242***	-0.1263***	-0.2505***		
	(0.016)	(0.0192)	(0.0194)		
mean	-0.0286***	-0.007	-0.0356***		
	(0.0079)	(0.0087)	(0.0092)		

Note: Panel (a) reports the estimates of the coefficient on the rural dummy from RIF regressions of log consumption expenditures on rural dummy and a constant. Panel (b) reports the changes in the estimated coefficients over successive decades and the entire sample period. N refers to the number of observations. Standard errors are in parenthesis. \* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

For all except the 10th percentile of households, rural consumption expenditure was significantly lower than the corresponding urban consumption across the survey rounds. The rural dummy for the 10th percentile regression was significantly negative in 1983 but turned positive and significant for all subsequent rounds indicating that rural consumption became higher than urban consumption for this group. Panel (b) of Table 7 shows that between 1983 and 2005 there was significant convergence

<sup>7</sup>Note that these findings are similar in nature to the results we obtained for wages though the specifics are different. In particular, for wages the gap shrank for a much larger portion of the distribution than the corresponding narrowing of expenditure gaps in 2004-05.

for the 10th percentile and the median, virtually no change in the consumption gap for the median, and a significant divergence in consumption levels of the 90th percentile, i.e., the gap between the richest groups in urban and rural India widened during this period.

A further point of interest is the source of the changes documented in Table 7, i.e., were the consumption gaps changing over time due to changes in measured covariates of consumption or were they due to unexplained factors? In order to determine this we conduct a Oaxaca-Blinder type time series decomposition of the measured changes into their explained and unexplained components. We do this using the RIF regression outlined above for different quantiles of the consumption distributions in rural and urban areas. As covariates of consumption we introduce controls for household size, the number of earning members of the household, state dummies, a caste dummy for SC/ST status, and a religion dummy for Muslim status. We also control for the education characteristics of the household by adding the education attainment level of the household head and the highest level of education attained in the household. Table 7 shows the results of the decomposition.

Table 8: Decomposing changes in rural-urban consumption expenditure gaps over time

<b>(a). Change (1983 to 2004-05)</b>				
	(i) measured gap	(ii) explained	(iii) unexplained	explained (iv) education
10th quantile	-0.1289*** (0.0173)	-0.0198** (0.0090)	-0.1091*** (0.0186)	-0.0035 (0.0056)
50th quantile	0.0201 (0.0164)	-0.0102 (0.0094)	0.0303** (0.0139)	0.0021 (0.0044)
90th quantile	0.2140*** (0.0241)	0.0626*** (0.0186)	0.1514*** (0.0235)	0.0167** (0.0084)
<b>(b). Change in explained component</b>				
10th quantile	-0.0198** (0.0090)	-0.0043 (0.0054)	-0.0155** (0.0074)	0.0075** (0.0034)
50th quantile	-0.0102 (0.0094)	0.0086 (0.0063)	-0.0188*** (0.0066)	0.0093** (0.0037)
90th quantile	0.0626*** (0.0186)	0.0393*** (0.0095)	0.0232 (0.0158)	0.0142*** (0.0042)

Note: Panel (a) presents the change in the urban-rural consumption gap between 1983 and 2004-05. Panel (b) reports the decomposition of the time-series change in the explained component of the change in the consumption gap over 1983-2004-05 period. All gaps are decomposed into explained and unexplained components using RIF regression approach of Firpo, Fortin, and Lemieux (2009). Both panels also report the contribution of education to the explained gaps. Bootstrapped standard errors are in parenthesis. \* p-value $\leq$ 0.10, \*\* p-value $\leq$ 0.05, \*\*\* p-value $\leq$ 0.01.

The two aspects of this decomposition that we find noteworthy are: (a) the explained part of the changes in the consumption gaps accounted for by the household and other covariates comprises between 15 percent of the total change for the 10th percentile and 30 percent for the 90th percentile (the change for the median was not statistically significantly different from zero). Hence, the majority of the changes in the quantile gaps were driven by unexplained or unmeasured factors. This aspect is similar to the results we obtained for wages. Second, changes in the education level of households did not explain much of the actual change in the rural-urban consumption gap. This is in contrast to

changes in the rural-urban wage gaps where we found that education played a larger and significant role.

## 4 Conclusion

We have examined and contrasted the patterns of economic change in rural and urban India over the past three decades. We have found this period has been marked by a sharp and significant convergent trend in the education attainment levels of the rural workforce towards the levels of their urban counterparts. This process has also been accompanied by some convergence in the occupation choices being made in the two sectors. Specifically, the contraction in agrarian jobs in rural areas that has accompanied the ongoing structural transformation of economy away from agriculture has been met by an expansion of blue-collar occupations in rural areas at a significantly faster rate than the corresponding expansion of blue-collar occupations in urban areas. As a result there appears to have set in a process of convergence in the rural and urban occupation distribution as well (even though the absolute differences between the two sectors continues to be very large). Moreover, there has also been a significant convergent trend in rural wages towards urban areas over this period with the median urban wage premium having declined from 100 percent in 1983 to around 26 percent by 2005. We find this rate of wage convergence to be very large and somewhat unexpected.

We also found that the convergence in consumption between rural and urban households has been more muted than that for some of the other indicators we examined. Importantly though there were some shared features of the consumption and wage dynamics in that the rural poor did better over time than the corresponding urban poor (10th percentile) in terms of both indicators so that by 2005, the 10th percentile wage and consumption in rural areas exceeded that of their urban counterparts. There was however divergence in the fortunes of the 90th percentile in both wages and consumption where the pre-existing urban advantage became more pronounced over time.

We believe these results to be indicative of the fact that the massive macroeconomic changes that have been underway in India during this period have led to a healthy churning of the labor force in the country. The results we have obtained here for the rural-urban gaps are similar in spirit to those in Hnatkovska, Lahiri, and Paul (2012) and Hnatkovska, Lahiri, and Paul (2011) for the gaps between scheduled castes/tribes and others in the Indian workforce. There too we found significant convergence across the two groups in education, occupation choices, wages and consumption. Clearly, some of the market incentives that were unleashed by the economic reforms have been providing the right signals to economic agents to make the appropriate market based private choices in terms of

their schooling and employment decisions.

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