Jenny C. Aker, Paul Collier and Pedro C. Vincente



Is Information Power?

A Study of Voter Education Using Cell Phones in Mozambique



In brief

- Like other African countries with post-soviet democratization processes, Mozambique has experienced a decline in voter participation. The ruling party FRELIMO secured over 75% of the vote in the latest elections and Afrobarometer shows a significant degree of political apathy and a weak sense of political accountability in Mozambique.
- This study proposes voter education as a possible response to increase the quality of democratic institutions in Mozambique. Three types of interventions were tested during the national elections of 2009 at over 161 locations nationwide.
- The three types of interventions were as follows:
 - 1. Text-messaging messages regarding electoral procedures, candidates and the parties were sent in the two weeks before the election.
 - 2. Hotline of electoral problems citizens could report problematic occurences on the campaign trial and this information was disseminated after verification
 - 3. Distribution of newspaper @Verdade which focused on electoral education messages including pamphlets detailing how to report electoral problems.
- Key findings:
 - Voter education increases electoral turnout. All treatments increased turnout.
 - Voters react to the strictly-political contents of the information they are provided with. Party preferences were weakened due to violent occurences.
 - Voters' perceptions changed very differently depending on the type of intervention.
 - The newspaper was particularly effective with women in increasing participation.
- We believe voter education can drive voter behaviour, but is unlikely to produce dramatic changes in demand for political accountability in the short run.





Background

"The ruling party
FRELIMO has consolidated an overwhelming degree of
control over all levels
of the Mozambican
society"

Like many other African countries with post-soviet democratization processes, Mozambique has witnessed a dramatic decrease in voter participation from the first elections. At the same time, the ruling party FRELIMO has consolidated an overwhelming degree of control over all levels of the Mozambican society (FRELIMO secured 75% of the vote in the latest elections). Afrobarometer data has shown a high degree of political apathy and a weak sense of political accountability in the population. The study we conducted proposes voter education as a possible response by policy makers interested in increasing the quality of democratic institutions in the country. This note targets not only the electoral authorities, political parties of Mozambique, but also NGOs interested in improving electoral standards and energizing civil society for political participation.

The Study

During the national elections of October 2009 in Mozambique, we conducted a study about the effectiveness of different forms of electoral education. Together with local partners, newspaper @Verdade and electoral observation NGO consortium Observatorio Eleitoral, we implemented three types of interventions in the context of a field experiment taking place in 161 locations nationwide across four provinces of Mozambique (Maputo Province, Gaza, Zambezia, and Cabo Delgado).

The first intervention was electoral education through cell phone text messaging; messages gave information about the electoral procedures, candidates, parties, and were received during the two weeks just before the election-day. The second was a hotline of electoral problems; citizens could report, through text messaging, occurrences of the electoral campaign and election-day they deemed problematic; this information was widely disseminated after verification, primarily in the locations where the hotline was present. The third was the distribution of newspaper @Verdade during the electoral period, for a period of approximately six weeks; @Verdade focused on an electoral education message, including National Electoral Commission (CNE/STAE) pamphlets and the dissemination of a national mechanism of reporting of electoral problems.

"During the national elections of October 2009 in Mozambique, we conducted a study about the effectiveness of different forms of electoral education"

In terms of measurement of the effects of the interventions, we conducted panel household surveys (including the collection of factual data on voter turnout), implemented behavioral measures of political participation, and gathered data on electoral problems from a national hotline.

Results and Policy Implications

The research statements (derived from our main findings) that are closest to informing policy-makers interested in voter education are:

Voter education increases electoral participation, namely voter turnout. All
treatments increased voter turnout. Specifically, the newspaper was able to move

- our behavioral measure of political participation which embedded elements of demand for political accountability (a more complex type of participation).
- Voters react to the strictly-political contents of the information they are
 provided with. Namely the preference for an opposition party was weakened as
 a result of violence occurrences related to that party, broadcasted by our hotline
 intervention.
- "We believe that voter education using cell phones or newspapers is effective in driving voter perceptions and behavior"
- Voters' perceptions are changed very differently depending on the type of information they are provided with. The purely electoral education intervention decreased the perception of the prevalence of electoral problems, while the hotline increased it. The hotline intervention led to an increased call for political authority.
- The newspaper was particularly effective with women, namely in terms of
 increasing their electoral participation. This fact points to the need not to
 forget the goodness of more classical means of voter education. Cell phones are
 effective but they may be less effective with women (who usually do not own the
 equipment).

We believe that voter education using cell phones or newspapers is effective in driving voter perceptions and behavior. However it is unlikely to produce dramatic changes on the demand for political accountability in the short run – related, we welcome more research on persistence of the effects that we encountered. We also would like to draw attention to the very cost-effective nature of implementing cell-phone based voter education. At the same time, free newspapers can be closer to more fundamental changes in voter attitudes, and can reach sections of the population that are not easily targeted through the use of cell phones.

Further Readings

For a full description of fieldwork, including photos, maps, and materials used, please visit: www.pedrovicente.org/Fieldwork/Mozambique/mozambique.htm

For the working paper that constitutes the research base for this policy brief, please visit: www.pedrovicente.org/cell.pdf

About the authors

Jenny C. Aker is a non-resident fellow at the Center for Global Development and an Assistant Professor of Economics at Tufts University. Her research approach uses field experiments to better understand real-world development problems and to link research with policy and implementation. Aker is currently collaborating with several NGOs on multi-arm randomized experiments using cell phones in Niger and Mozambique. Aker has worked extensively in Africa for Catholic Relief Services (CRS) and as a post-doctoral fellow at the Center for Global Development.

Sir Paul Collier is Director of the IGC. Paul is a Professor of Economics and Public Policy at the University of Oxford; Director of the Centre for the Study of African Economies; a CEPR Research Fellow; and Professorial Fellow of St Antony's College, Oxford. He was formerly the senior advisor to Tony Blair's Commission on Africa, and was Director of the Development Research group at the World Bank. He researches the causes and consequences of civil war; the effects of aid; and the problems of democracy in low-income and natural-resource-rich societies.

Pedro Vicente is an Associate Professor in Economics at the Universidade Nova de Lisboa and is also the Scientific Director for NOVA Africa. He is the Lead Academic for the IGC-Mozambique programme. Previously, he has held positions at Trinity College Dublin and Oxford University. He researches on the political economy of development, namely on corruption, vote buying, and conflict. He designed and conducted field experiments during elections in Nigeria and Sao Tome and Principe. He holds a Ph.D. in Economics from the University of Chicago.

The International Growth Centre (IGC) aims to promote sustainable growth in developing countries by providing demand-led policy advice based on frontier research.

Find out more about our work on our website www.theigc.org

For media or communications enquiries, please contact mail@theigc.org

Follow us on Twitter @the_igc

International Growth Centre, London School of Economic and Political Science, Houghton Street, London WC2A 2AE

