

# Program Schedule

## Friday, October 24 from 9:00 am – 6:00 pm EDT

**9:00 - 9:30 am:** Coffee and welcome remarks

**9:30 - 10:10 am:** *Familiar Strangers: Evidence from Referral-based Hiring Experiments in India*

Kartik Srivastava (Harvard University)

**10:10 - 10:50 am:** *Social Learning among Urban Manufacturing Firms: Energy-Efficient Motors in Bangladesh*

Eric Verhoogen (Columbia University), Ritam Chaurey (Johns Hopkins SAIS), Gaurav Nayyar (World Bank), Siddharth Sharma (World Bank)

**10:50 - 11:10 am:** Break

**11:10 am - 12:10 pm:** *Keynote*

Indermit Gill (Chief Economist & Senior Vice President for Development Economics—World Bank Group)

**12:10 - 12:50 pm:** *Moving to Profitability? Alleviating Constraints on Microentrepreneur Location*

Carolyn Pelnik (World Bank Development Research Group)

**12:50 - 1:50 pm:** Lunch

**1:50 - 2:30 pm:** *Tax Audits and Their Distortionary Effects*

David Henning (Oxford University), Joseph Okello Ayo (Uganda Revenue Authority)

**2:30 - 3:10 pm:** *Working it out: Randomized Restructuring and Entrepreneurial Effort in a Collateralized Debt Market*

Apoorv Gupta (Dartmouth College), Christopher Eaglin (Duke University), Filippo Mezzanotti (Northwestern University), Jonathan Zinman (Dartmouth College)

**3:10 - 3:50 pm:** *Money or Monitoring: Evidence on Improving Worker Effort*

Shing-Yi Wang (University of Pennsylvania), Jing Cai (University of Maryland), Sai Luo (Shanghai University of Finance and Economics)

**3:50 - 4:10 pm:** Break

**4:10 - 4:50 pm:** *When Competition Compels Change: Gains from Trade within the Firm*  
Ananya Kotia (LSE)

**4:50 - 5:30 pm:** *More Trade, Less Diffusion: Technology Transfers and the Dynamic Effects of Import Liberalization*

Gustavo de Souza (Federal Reserve Bank of Chicago), Ruben Gaetani (University of Toronto Mississauga), Marti Mestieri (Federal Reserve Bank of Chicago)

## Saturday, October 25 from 8:45 am – 3:00 pm EDT

**8:45 - 9:00 am:** Welcome and coffee

**9:00 - 9:40 am:** *The Spatial Distribution of Income in Cities: New Global Evidence and Theory*

Yuhei Miyauchi (Boston University), Peter Deffebach (Boston University), David Lagakos

(Boston University), Eiji Yamada (Japan International Cooperation Agency)

**9:40 - 10:20 am:** *Relational Frictions Along the Supply Chain: Evidence from Senegalese Traders*

Edward Wiles (Harvard University), Deivy Houeix (Harvard University)

**10:20 - 10:40 am:** Break

**10:40 - 11:20 am:** *Willing but Unable: Social Norms and Costs of Female Hiring in Pakistan*

Zunia Saif Tirmazee (Lahore School of Economics), Sakina Shibuya (UTokyo Economic Consulting), Hana Zahir (Lahore University of Management Science)

**11:20 - 12:00 pm:** *The Effects of Mandated Maternity Leave on Labor Market: Outcomes in India*

Garima Sharma (Northwestern University), Pulak Ghosh (Indian Institute of Management Bangalore), Stephanie Hao (Revelio Labs), Lisa Ho (Columbia University), Shreya Tandon (Harvard University)

**12:00 - 12:20 pm:** Break

**12:20 - 1:20 pm:** *Policy Panel Lunch: Local Priorities in Light of Global Geopolitical Shifts*

**Panelists:** Ashfaqu Chowdhury (IGC Bangladesh), Tewodros Makonnen Gebrewolde (IGC Ethiopia), Abou Bakarr Kamara (IGC Sierra Leone)

**Moderator:** Namrata Kala (MIT)

**1:20 - 1:35 pm:** Break

**1:35 - 2:15 pm:** *Identity, Market Access, and Demand-led Diversification*

Sampreet Goraya (Stockholm School of Economics), Akhil Ilango (Indian Institute of Management Bangalore)

**2:15 - 2:55 pm:** *Automation without Borders: The Impacts of Generative AI on International Service Outsourcing*

Maggie Chen (George Washington University), Neha Betai (George Washington University)

**2:55 - 3:00 pm:** Closing remarks