

*EBP's mission is to develop infrastructure projects,
with impartiality and transparency,
contributing to the social and economic development of Brazil
and creating investment opportunities for the private sector.*

EBP – some lessons learned

**African Conference on PPPs
Kampala, December 7, 2012**



Waste water – Rio de Janeiro City (AP-5)

Project data

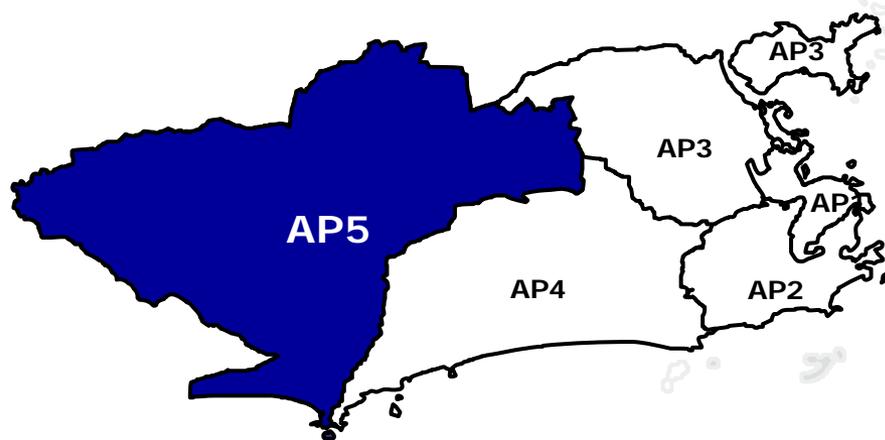
Project with the city of Rio de Janeiro to expand the waste water system of the west part of the city (planning area 5 – AP5) with a total population of 2,5 million

The objective is to increase waste water collection from 50% to 90% and treatment from 2% to 90%, both over 25 years

Key figures

- Investments estimated in R\$1,7 billion with 76% in the first 10 years
- Revenues from collection and treatment fees with guarantees including also water fees
- Costs:
Maintenance of collection network R\$/m3 year: 6,68
Treatment plant oper. R\$/m3 (average): 0,26
Operation of pumps R\$/m3: 0,037
SG&A as % of net revenues: 7,6%
Commercial costs R\$/connection: 39,0

City of Rio de Janeiro



Project status

- Auction held on November 2011 won by Foz do Brasil and Águas do Brasil in a consortia with a bid of R\$ 82.24 million downpayment
- Contract closed and in execution; first waste treatment plant inaugurated

Hospital metropolitano de Belo Horizonte

Project data

City of Belo Horizonte Health Secretariat project to meet repressed demand for general hospital services and intensive care unit for patients of the public health system. The new hospital improves the distribution of health care services that is concentrated in downtown and the north of the city and increases total capacity for elective surgery

Hospital will occupy an area of 42,000 sq meters, with 12 floors, 320 beds and an average of 500 patients attended per day. There will be 40 beds in the intensive care unit, 12 surgery rooms, multipurpose rooms, library, backup generation systems e reuse of 50% of the water consumption

Key figures

- Estimated investment of aprox R\$160 million in construction and equipment
- Potential for commercial revenues of R\$ 2,7 million/year from parking, restaurant and snack bar, convenience machines and space rental
- Operating costs of R\$ 32 to 38 million/year

Project status

- Contract signed on March 2012 with consortia formed by Construtora Andrade Gutierrez S.A., Gocil Segurança e Serviços and Dalkia Brasil S.A.





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