# BREAD course in Development Economics: March 3 – April 1, 2022

Class times: Thursdays and Fridays, 10-11:30 am US eastern time 1-2 lectures per week, at option of instructors

Module: Credit, Insurance and Risk

Section A. Risk Sharing and Credit Markets (Udry, Banerjee)

Thursday March 3: Efficient Allocations of Risk and Testing (Udry)

Townsend, Robert (1994) 'Risk and Insurance in Village India.' *Econometrica* 62(3), 539–591. <u>Link</u>.

Kazianga, Harounan, and Christopher Udry. 2006. "Consumption Smoothing? Livestock, Insurance and Drought in Rural Burkina Faso." *Journal of Development Economics* 79 (2): 413–446.

Mauricio Mazzocco and Shiv Saini (2012). Testing Efficient Risk Sharing with Heterogeneous Risk Preferences, American Economic Review, 102(1): 428–468.

Kinnan, Cynthia. (2021) "Distinguishing barriers to insurance in Thai villages." *Journal of Human Resources*: 0219-10067R1.

Friday March 4: Credit Markets (Banerjee)

Banerjee, Abhijit, V., and Esther Duflo. 2010. "Giving Credit Where It Is Due." *Journal of Economic Perspectives*, 24 (3): 61-80.

Banerjee, Abhijit V., Contracting Constraints, Credit Markets and Economic Development. Advances in Economics and Econometrics, Vol. 3, Forthcoming 2002, Available at SSRN: <a href="https://ssrn.com/abstract=309101">https://ssrn.com/abstract=309101</a>

McKenzie D., S. de Mel, and C. Woodruff (2008). "Returns to Capital: Results from a Randomized Experiment." Quarterly Journal of Economics, 123(4): 1329-72, 2008. Final / Working Paper

<u>Karlan, Dean and Jon Zinman, "Observing Unobservables: Identifying Information Asymmetries with a Consumer Credit Field Experiment", Econometrica, 2009</u>

Paravisini, Daniel and Hertzberg, Andrew and Liberti, Jose Maria, Information and Incentives Inside the Firm: Evidence from Loan Officer Rotation (June 1, 2010). Journal of Finance, Vol. 65, No. 3, pp. 795-828, June 2010, Available at SSRN: <a href="https://ssrn.com/abstract=1947011">https://ssrn.com/abstract=1947011</a>

Banerjee, Abhijit and Esther Duflo (2014) "Do Firms Want to Borrow More? Testing Credit Constraints Using a Directed Lending Program." Review of Economic Studies (2014) 81 (2): 572-607. Final / Working Paper

Meager, Rachael. 2019. "Understanding the Average Impact of Microcredit Expansions: A Bayesian Hierarchical Analysis of Seven Randomized Experiments." *American Economic Journal: Applied Economics*, 11 (1): 57-91.

#### Section B. Formal Insurance (Casaburi)

#### Thursday March 10: The Impact of Formal Insurance

Karlan, D., Osei, R., Osei-Akoto, I. and Udry, C., 2014. Agricultural decisions after relaxing credit and risk constraints. *The Quarterly Journal of Economics*, 129(2), pp.597-652.

Lane, G., 2018. Credit lines as insurance: Evidence from Bangladesh. <a href="https://www.gregoryvlane.com/pdfs/JMP">https://www.gregoryvlane.com/pdfs/JMP</a> Lane.pdf

Malani, A., Holtzman, P., Imai, K., Kinnan, C., Miller, M., Swaminathan, S., Voena, A., Woda, B. and Conti, G., 2021. *Effect of health insurance in India: a randomized controlled trial* (No. w29576). https://www.nber.org/papers/w29576

## Friday March 11: Demand for Formal Insurance Products

Cole, S., Giné, X., Tobacman, J., Topalova, P., Townsend, R. and Vickery, J., 2013. Barriers to household risk management: Evidence from India. *American Economic Journal: Applied Economics*, 5(1), pp.104-35.

Casaburi, L. and Willis, J., 2018. Time versus state in insurance: Experimental evidence from contract farming in Kenya. *American Economic Review*, 108(12), pp.3778-3813.

Cai, Jing, Alain De Janvry, and Elisabeth Sadoulet. "Subsidy policies and insurance demand." *American Economic Review* 110, no. 8 (2020): 2422-53.

Banerjee, A., Finkelstein, A., Hanna, R., Olken, B.A., Ornaghi, A. and Sumarto, S., 2021. The Challenges of Universal Health Insurance in Developing Countries: Experimental Evidence from Indonesia's National Health Insurance. *American Economic Review*, 111(9), pp.3035-63.

### Section C. Saving (Udry, Dupas)

Thursday March 17: Benchmark and external barriers (Udry)

Paxson, C. H. (1992). "Using weather variability to estimate the response of savings to transitory income in Thailand." *The American Economic Review*, 15-33.

Dupas, Pascaline, and Jonathan Robinson. "Savings constraints and microenterprise development: Evidence from a field experiment in Kenya." *American Economic Journal: Applied Economics* 5.1 (2013): 163-92.

Michael Callen, Suresh de Mel, Craig McIntosh, Christopher Woodruff, What Are the Headwaters of Formal Savings? Experimental Evidence from Sri Lanka, *The Review of Economic Studies*, Volume 86, Issue 6, November 2019, Pages 2491–2529.

Anderson, Siwan, and Jean-Marie Baland (2002), "The Economics of ROSCAs and Intra-Household Resource Allocation," *Quarterly Journal of Economics* 117 (3): 963-995.

## Friday March 18: Behavioral barriers (Dupas)

Gugerty, Mary Kay (2007), "You Can't Save Alone: Commitment in Rotating Savings and Credit Associations in Kenya." *Economic Development and Cultural Change* 55 (2), 251-282

Ashraf, Nava, Dean Karlan, and Wesley Yin. "Tying Odysseus to the mast: Evidence from a commitment savings product in the Philippines." *The Quarterly Journal of Economics* 121.2 (2006): 635-672.

Dupas, Pascaline, and Jonathan Robinson (2013), "Why don't the poor save more? Evidence from Health Savings Experiments". *American Economic Review* 103 (4), 1138-71.

Breza, E. and Chandrasekhar, A. (2019). "Social networks, reputation and commitment: Evidence from a savings monitors experiment," *Econometrica* vol. 87 issue 1.

Karlan, D., Mullainathan, S. and Roth, B.N., 2019. Debt traps? Market vendors and moneylender debt in India and the Philippines. *American Economic Review: Insights*, *1*(1), pp.27-42.

Thursday, March 24 & Friday, March 25: Three Questions About Microfinance. How does it work? Does it work? How to make it better?

Bari, F., Malik, K., Meki, M., and Quinn, S. (2021). "Asset-based microfinance for microenterprises: Evidence from Pakistan." *Working Paper*.

Banerjee, A. V., Karlan, D., & Zinman, J. (2015). Six randomized evaluations of microcredit: Introduction and further steps. *American Economic Journal: Applied Economics*, 7(1), 1-21.

Banerjee, A. V., Breza, E., Duflo, E., & Kinnan, C. (2020). Can microfinance unlock poverty traps for some entrepreneurs? *Working Paper*.

Banerjee, A., Breza, E., Chandrasekhar, A. G., Duflo, E., Jackson, M. O., & Kinnan, C. (2021). Changes in social network structure in response to exposure to formal credit markets (No. w28365). *National Bureau of Economic Research*.

Beaman, L., Karlan, D., Thuysbaert, B., & Udry, C. (2021). Selection into Credit Markets: Evidence from Agriculture in Mali. *Working Paper*.

Breza, E., & Kinnan, C. (2021). Measuring the equilibrium impacts of credit: Evidence from the Indian microfinance crisis. *The Quarterly Journal of Economics*, 136(3), 1447-1497.

Feigenberg, B., Field, E., & Pande, R. (2013). The economic returns to social interaction: Experimental evidence from microfinance. *Review of Economic Studies*, 80(4), 1459-1483.

Field, E., & Pande, R. (2008). Repayment frequency and default in microfinance: evidence from India. *Journal of the European Economic Association*, 6(2-3), 501-509.

Field, E., Pande, R., Papp, J., & Rigol, N. (2013). Does the classic microfinance model discourage entrepreneurship among the poor? Experimental evidence from India. *American Economic Review*, 103(6), 2196-2226.

Hussam, R., Rigol, N., and Roth, B. N. (2022) "Targeting High Ability Entrepreneurs Using Community Information: Mechanism Design in the Field." *American Economic Review*.

Riley, E. (2020) "Resisting social pressure in the household using mobile money: Experimental evidence on microenterprise investment in Uganda." *University of Oxford Working Paper*.

## Section E. Digital Revolution (Suri)

Thursday March 31: Mobile Money and Digitizing Transfers

Jack, William and Tavneet Suri, "Risk Sharing and Transactions Costs: Evidence from Kenya's Mobile Money Revolution," American Economic Review, 2014, 1, 183–223.

Muralidharan Kartik, Paul Niehaus, and Sandip Sukhtankar, "Building State Capacity: Evidence from Biometric Smartcards in India," American Economic Review, 2016, 106 (10), 2895–2929

Riley, Emma, "Resisting Social Pressure in the Household Using Mobile Money: Experimental Evidence on Microenterprise Investment in Uganda," Working Paper, November 2020. Available at <a href="https://drive.google.com/file/d/1ubkkOTeIn28eugPg3zrGyTIChoXPGOVh/view">https://drive.google.com/file/d/1ubkkOTeIn28eugPg3zrGyTIChoXPGOVh/view</a>

VoxDev Lit on Mobile Money: <a href="https://voxdev.org/voxdevlit/mobile-money">https://voxdev.org/voxdevlit/mobile-money</a>

### Friday April 1: Broader Gains to Digitization?

Higgins, Sean "Financial Technology Adoption", Working Paper, December, 2020. Available

at https://seankhiggins.com/assets/pdf/higgins FinancialTechnologyAdoption.pdf

Field, Erica, Rohini Pande, Natalia Rigol, Simone Schaner, and Charity Troyer Moore, "On Her Own Account: How Strengthening Women's Financial Control Impacts Labor Supply and Gender Norms," American Economic Review, July 2021, 111 (7), 2342–75.

Robinson, Jonathan, David Sungho Park, and Joshua E. Blumenstock, "The Impact of Digital Credit in Developing Economies: A Review of Recent Evidence" Working Paper, November, 2021. Available at <a href="https://people.ucsc.edu/~jmrtwo/2021 digital credit review.pdf">https://people.ucsc.edu/~jmrtwo/2021 digital credit review.pdf</a>

Barnwal, Prabhat, "Curbing Leakage in Public Programs: Evidence from India's Direct Benefit Transfer Policy", September 2021. Available at <a href="https://drive.google.com/file/d/1bHPIVmzqljcICTKRCIojIfMJzkztUynu/view">https://drive.google.com/file/d/1bHPIVmzqljcICTKRCIojIfMJzkztUynu/view</a>