

The International Growth Centre works with policymakers in developing countries to promote inclusive and sustainable growth through pathbreaking research. The IGC is a global research centre with a network of world-leading researchers and in-country teams and initiatives working across Africa, South Asia, and the Middle East. The IGC works closely with partner governments to generate high quality research and policy advice on key growth challenges, focusing on four themes: state effectiveness, firms and trade, cities, and energy and environment.

**Country Directors** provide guidance and support for IGC's research-led policy engagement in IGC partner countries. They help build key stakeholder relationships and dialogue, guide the development of the country strategy, and support and guide the country team in delivering the strategy. **Key services include:**

- ▶ **Building strong relationships and continuous dialogue** with government and other policy stakeholders within country, including the private sector, civil society, research institutions, donors (including FCDO) and locally-based academics, representing and referencing the IGC in all interactions pertaining to the country programme.
- ▶ **Guiding the development of the country strategy**, working closely with Lead Academics and the country economists. This requires updating or inputting into the Country Strategy Note (CSN), after consultations with relevant stakeholders. Key elements include:
  - Identifying the priority growth policy issues which will inform the delivery and commissioning of research and the development of IGC's engagement strategy within the country.
  - Identifying the reform champions, amongst both policy makers and researchers, and windows of opportunity that might enable IGC research to support reforms.
  - Ensuring that the country strategy aligns with IGC strategic priorities
- ▶ **Guiding and supporting the country team to deliver the country strategy** with the aim of maximizing the impact of IGC research on growth policies in country, including
  - Supporting and guiding engagement with key policy makers and other stakeholders through meetings, events and a broader communications strategy;
  - Commissioning research and analytical work, in collaboration with Lead Academics, on the priority areas identified in the CSN, and reviewing research outputs to ensure that they are delivered with the appropriate scope and quality.



- Providing input into proposals submitted to the commissioning boards. The Supplier will need to identify how research can respond to emerging policy needs and help to shape the policy agenda in the country as set out in the CSN, by liaising with the IGC research network in collaboration with the IGC Research Director.
- Supporting collaboration with IGC thematic initiatives to increase cross-organisation learning, provide surge capacity and enhance impact.
- Fostering a culture of excellence, collaboration, diversity, entrepreneurship, respect, objectivity and continuous learning.
- Supporting programme delivery, including:
  - Developing and implementing a plan of activities for the term of the contract, ensuring it is in line with the CSN;
  - Ensuring that the budgeted spend on country research, events and scoping visits is achieved within the contract term; and
  - Delivering periodic updates of progress against the country plan of activities and policy impact to the Programme and Impact Director and the Executive Director as needed for reporting to FCDO and other funders.
  - Providing input into the recruitment of country staff and their professional and career development by advising on the setting of objectives, managing work plans, mentoring and providing input into performance reviews.
  - Identifying options for accommodation for the office and assisting in maintaining good relations with hosts or landlords;
  - Contributing to due diligence enquiries with respect to the legal and other status of the LSE IGC office in the country;
  - Providing input on the country risk register, to make sure this is kept up to date and the Executive Director can be informed on any changes in risks and associated mitigating actions.

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DIRECTED BY

